



DEAR FRIENDS

For 30 years, **Kohl Children's Museum** has been using play to inspire a love of learning in young children. Our organization, the Museum and its programs are built upon best practices and deep knowledge of how children learn. It is through hands-on, engaging, play-based opportunities that children can develop critical thinking skills and become autonomous learners and leaders.

We are proud to bring these learning opportunities to underserved communities by making the Museum accessible to children of all socioeconomic backgrounds and ability levels. Equally important, every year thousands of children, parents, and educators are affected by our **Early Childhood Connections** program, which trains teachers to embrace and employ the project-based approach in their day care and classroom settings. This includes involving children in projects that expand their vocabulary, foster their curiosity, and nurture their creative thinking skills. The Museum's work makes a vital impact in these children's lives, and it is only with your help that we can help provide a brighter, more playful future for them.

Every day, children are experiencing the power of play at **Kohl Children's Museum**. This play mixes physical, emotional, imaginative, cognitive, and social experiences to awaken a love of learning in young children that never goes away.

It is thanks to your contribution that the Museum can continue to be responsive to the community and create solutions wherever we see a need. Your support will help us continue to harness the power of play to jump-start the next generation.

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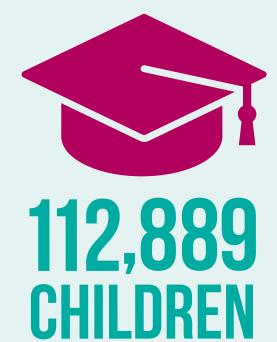






2001 - 2016

ECC IMPACT



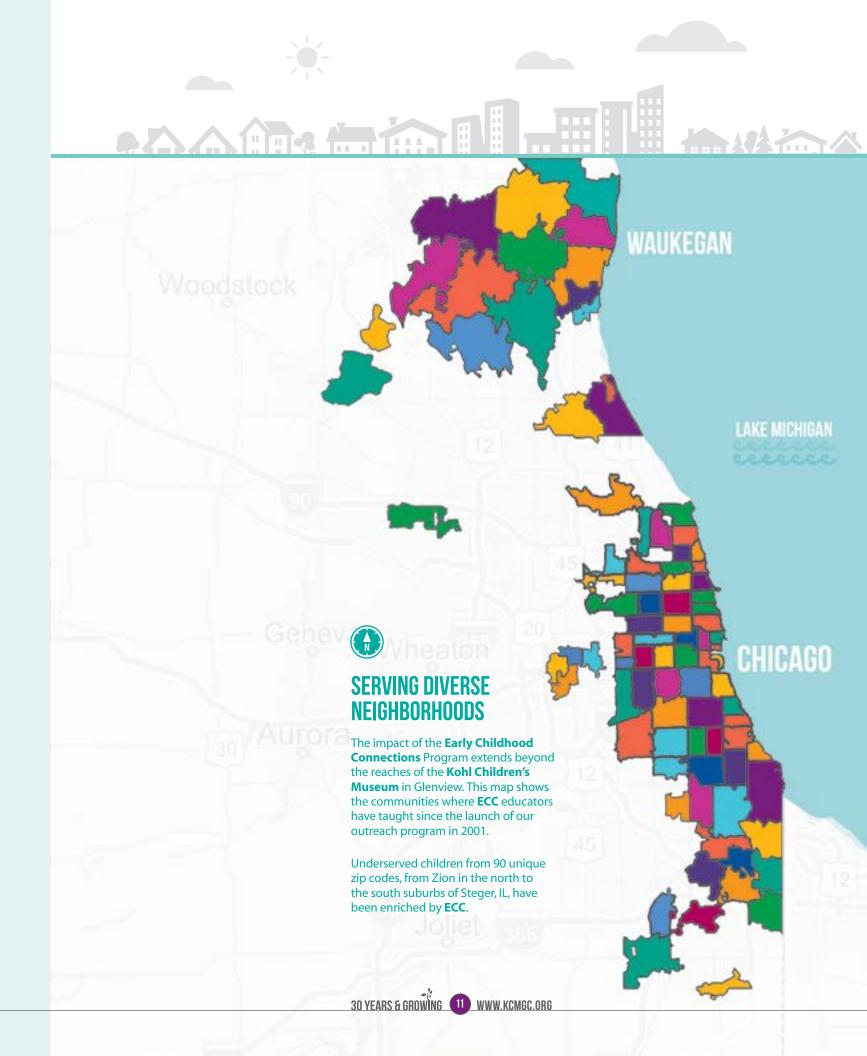
EARLY CHILDHOOD CONNECTIONS IS AN INVESTMENT FOR OUR FUTURE.













DECARLA

Miss D, as she's known to her students, became one of **ECC**'s earliest graduates in 2003. Since bringing this learning to her daycare practice on Chicago's South Side, she has become a champion for the power of the project-based learning approach she learned at **Kohl Children's Museum**.

"The **ECC** program gives teachers a new perspective on how to reach diverse learners. It provides so many great techniques that build character, self-esteem, and leadership in children.

Through the project-based learning approach, children have long-lasting results. Learning through observation and through things that interest them encourages those children to not be afraid to fail, to ask questions, and to understand that it's better when we come together to brainstorm to figure things out.

Donors should give because we're educating not just the children, but their parents and the community. We're showing them that their children have such great potential—all we have to do is pay attention and listen. It's all about letting them have the freedom to explore.

You gain a new respect for how much children can learn."

10 DOLLARS
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DEVELOPMENT



KYILAH

The **ECC** program not only touches the lives of the educators who attend the year-long training, but it also touches the lives of students who have had the opportunity to learn from one of these innovative educators. Students like Kyilah can recall how these experiences shaped their future love of learning.

" Miss D lived 4 blocks from our house in Hyde Park, and I started going to her daycare when I was just a year old.

My passion for animals and insects started with Miss D. We had a caterpillar and butterfly project, and Miss D gave awards for who could find the most caterpillars. Though we lived in the middle of the city, there were caterpillars everywhere. I put them in a plastic bag with apples and oranges to eat. In a couple of days they formed cocoons, then after another week or so they turned into butterflies, and we let them go. It was the best thing ever!

Now I study Marine Biology at UCLA. I want to be a marine animal veterinarian, especially for sharks. I'm fascinated with how little we still know about the ocean— at least 30% of it is still unexplored, and I want to be the one to explore it! I'm looking forward to taking classes where we will study the oceans of Australia and French Polynesia."













MADY

Many donors experience the Museum for the first time through the enjoyment of their children or grandchildren. For Mady, proud grandmother of 4, who has been active with the Museum for 11 years as both a donor and as a former member of the Board of Trustees, this was no different.

"I've been visiting the **Kohl Children's Museum** since my first granddaughter was young. She's 18 now, and she used to have her birthday parties at the old museum location. She wanted me to take her there almost every day!

When the Museum campus moved to Glenview, I started bringing my other grandchildren there. The youngest, Bebe, is 5 now, and the Museum is so interactive that I love playing with her there. There are so many opportunities for playing and sharing.

It's fun for me, too. You can tell a lot about children and their feelings from what they like to do and how they interact with other kids.

Places that are directed at young children positively affect the broader community and how the world turns out. **Kohl Children's Museum** gives my grandchildren a chance to meet and play with kids from other communities and to see that we are all different, yet the same.

Just being at **Kohl Children's Museum** with my grandchildren has made a big difference to me."



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Director of Human Resources

and Volunteer Services

Patty J. Timothy

Volunteer Coordinator

SALES & COMMUNITY RELATIONS

Joe Mampe

Manager of Sales & Events

Sabrina Kanjee

Administrative Assistant

EDUCATION, EXHIBITS, AND PUBLIC PROGRAMS

Stephanie Bynum

Vice President of Programs

EDUCATION

Erika Gray

Director of Education

Pat Knable

Manager of Education

Cori O'Connell

Education Specialist

Amy Rohlman

Education Specialist

Teresa Ruvalcaba

Education Specialist

Amelia Troutman

Education Specialist

EXHIBITS

David Hanke

Director of Exhibits

Rudy Garcia

Exhibit Tech Supervisor

Marsha Jackson **Exhibit Technician**

Tom Schneider

Exhibit Technician

EDUCATION, EXHIBITS, AND PUBLIC PROGRAMS

VISITOR EXPERIENCE

Vito Gioia

Director of Visitor Experience

Patrick Hogan

Team Leader

Scott Lyjak

Team Leader

Jim McDoniel

Team Leader **Dan Mohorcic**

Team Leader **Gina Keyser**

Visitor Experience Senior Associate

Adam Yenkin

Visitor Experience Senior Associate

Haley Zimmerman

Visitor Experience Senior Associate

DEVELOPMENT

Michael Herman

Vice President of Development

Beth Gall

Manager of Development Events

Genevieve Hix

Manager of Foundation and Government Giving

Lisa Lazzaretto

Senior Manager of Individual and Corporate Giving

Sabrina Kanjee

Administrative Assistant

MARKETING

Dave Judy

Senior Director of Marketing & Public Relations

Maria Choronzuk

Graphic Design & Production Associate

FACILITY AND OPERATIONS

Curt Adams

Vice President of Facility and Operations

Jeff Frogge Lead Custodian

Lead Custodian

Daniel Godzicki

William Manzanarez

Lead Custodian

STATEMENT OF ACTIVITIES

FISCAL YEAR - JUNE 30, 2016

REVENUES AND OTHER SUPPORT

Contributions - Operations	\$1,500,692
Government Grants - Operations	\$2,570
Admissions	\$879,513
Special Events (Net)	\$587,518
Membership Income	\$871,558
Field Trips and Educational Program	\$178,117
Facility Rental Income	\$224,115
Exhibit Rental Income	\$57,250
Other	\$49,701

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\$4,351,034

(\$271,483)

(\$282,879)

TOTAL REVENUES AND OTHER SUPPORT

TOTAL EXPENSES	\$4,662,517
Fundraising	\$372,152
Management & General	\$360,974
Program Services	\$3,889,391
EXPENSES	

OTHER CHANGES IN NET ASSETS

INCREASE/DECREASE NET ASSETS

BEFORE OTHER CHANGES

CHANGE IN NET ASSETS

Play It Forward Campaign Contributions	\$33,497
Play It Forward Campaign Expenses	(\$42,025)
Interest Earnings on Investments	\$7,583
Net Realized and Unrealized Gains (Losses)	(\$10,451)
on Investments	

TOTAL	(\$11,396)

FINANCING SERIOUS PLAY

Kohl Children's Museum marks this past year as an extraordinary milestone in celebrating its 30th anniversary of inspiring children and families with the power of play, on and off the Museum campus.

We had strong financial results, driven by generous contributions of \$1,500,692, strong Museum admissions and membership income of \$879,513 and \$871,558, respectively, and another fantastic donor-supported year of special events, netting out \$587,518 in patronage. The Museum's revenues and other support grew by 5%, propelled by a 28% increase in educational programs, a 41% increase in cause-related fundraising events, and a 3% increase in general contribution growth.

Favorable contribution and program growth has enabled the Museum to continuously focus on providing excellent programming to children from all parts of the greater Chicagoland area. For every dollar expended to carry out its mission, 84% was attributable to program delivery.

Thank you! We would not be able to achieve our goals without the support of generous donors and the leadership of the Board of Trustees. The Museum is looking forward to steady growth in both public support and program revenue in the coming years.



William Sanders

Vice President of Business Affairs & CFO, CPA

REVENUES

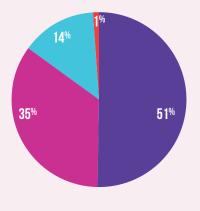
EARNED REVENUE \$2,210,553

PUBLIC SUPPORT \$1,503,262

CAUSE-RELATED FUNDRAISING EVENTS

OTHER \$49,701

\$587,518



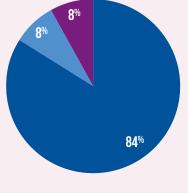
EXPENSES

PROGRAMS/ **EDUCATION/ EXHIBITS** \$3,889,391

GENERAL \$360,974 **FUNDRAISING**

\$372,152

MANAGEMENT/



30 YEARS & GROWING 33 WWW.KCMGC.ORG















30 YEARS & GROWING











































VISION

We will be an essential leader in providing playful experiences that inspire every child.

MISSION

